



How do ecosystem business models change because of Open Networking and particularly Open Source?

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Open source plays a crucial role in the success of open networking and service lifecycle automation

Advantages of open source for network virtualization

Innovators

Better customizability



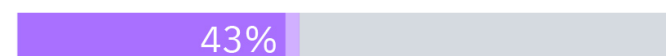
Lower development costs



Faster TTM for new products and services



Lower CapEx via off-the-shelf solutions

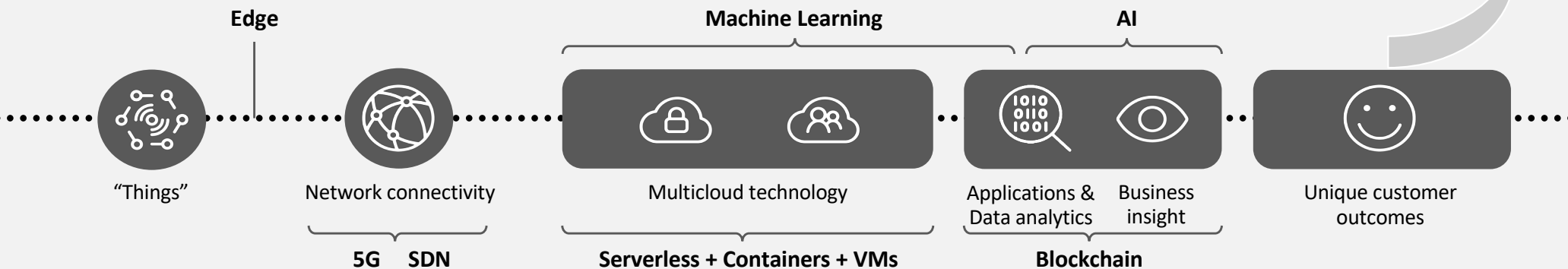


Interoperability



Source: Survey 200 Telecom executives across the globe

Shift focus from infrastructure to service delivery



*Single service management experience &
one integrated suite delivered with deep industry expertise*