Inspur's Open source Practices and Lessons

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Inspur’s Introduction

NO.3 all the world

NO.1 in China’s government cloud market

30% SOE
Top 500 ERP NO. 1
Open source Practices

Benefits of Using OSS

- Freedom / Flexibility
- Try Before Buy
- Open Standards
- Reduce cost / TCO
- Time to market
- Ecosystem
- Customize
- Optional Support

Innovations
CLOSED SOURCE OR OPEN SOURCE

CLOSED SOURCE VS OPEN SOURCE
PLAY ALONE OR PLAY COMMUNITY

PLAY ALONE VS PLAY COMMUNITY
Open source program office = programmers + Test Engineers
Open source program office

Open source program office = programmers + Test Engineers + Product manager + Marketing officer + ....
Open source interest group

Product interest Group

Linux Group

Other Groups (IOT, Openstack.....)
Achievement display

DURATION COMPARISON

Development cycle

<table>
<thead>
<tr>
<th>Project</th>
<th>Plan</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>bss-User</td>
<td>16</td>
<td>7</td>
</tr>
<tr>
<td>order-program</td>
<td>30</td>
<td>18</td>
</tr>
<tr>
<td>InServer</td>
<td>30</td>
<td>18</td>
</tr>
<tr>
<td>InDB</td>
<td>24</td>
<td>15</td>
</tr>
</tbody>
</table>

Plan vs. Actual for development cycle.
Open source culture

- Open source culture
- Open source program office
- Open source interest group
- Happy employees mean bigger profits

......
Growing up

Company growth

employees growth
“Open Source Citizens, Thanks you . You Changed the world.”