



DLT Application for Letter of Credit Transaction Platform

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Partner for a New Era

33

GLOBAL OFFICES

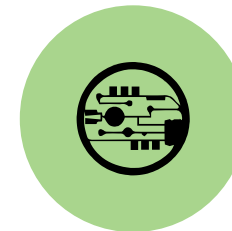
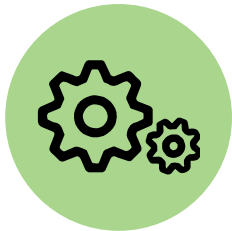
30K+

EMPLOYEES

100+

FORTUNE 500
CLIENTS

DIGITAL, TECHNOLOGY AND CONSULTING SERVICES
TO ENABLE THE MODERN ENTERPRISE



Engineering

- Digital Platforms
- Enterprise Applications
- Embedded Technologies
- DevOps Enablement
- Cloud Strategy + Migration
- Digital QA / Testing

Digitalization

- Digitalization Consulting
- Digital Product Design
- Technology Architecture Modernization
- Data + Analytics Modernization

Globalization

- AI-Driven Localization
- End User Language Services
- Native Speaker Product Testing
- AI-Driven Data Enablement
- Global Marketing Operations
- China Market Strategies

Emerging Tech

- Conversational AI
- Immersive Reality
- IoT Technologies
- Blockchain Technologies
- Robotics + Automation

Digital Agency Services

User experience design

Content Management Platforms

eCommerce Platforms

Marketing Services

Marketing Analytics + BI

1 Largest financial and IT team in China with more than 9,000 employees

Serve more than 300 financial enterprises from home and abroad

2

3 24/7 delivery service and operation support key systems

Self-developed core banking system manages 15 trillion accounts

4

5 Self-developed property management system manages 10 trillion RMB assets of bank customers

Self-developed CRM system manages 220 million bank customer accounts

6

7 Support almost \$600 billion transaction and settlement in import & export trade and non-trade field

Manage almost 10PB data for financial institutes 1.42 billion customers and over 2 billion accounts for banks

8

9 Support \$92.7 million transaction in China securities market with all investors transaction records stored in Pactera big-data warehouse

Store two thirds of transaction and settlement information of China futures trading

10

Mission


- Help IT departments/R&D centers from foreign banks to take root in China

Pactera has a stable and sound cooperation with many well-known international financial enterprises and has been helping their China and even global strategy in talent supply and other related solutions.



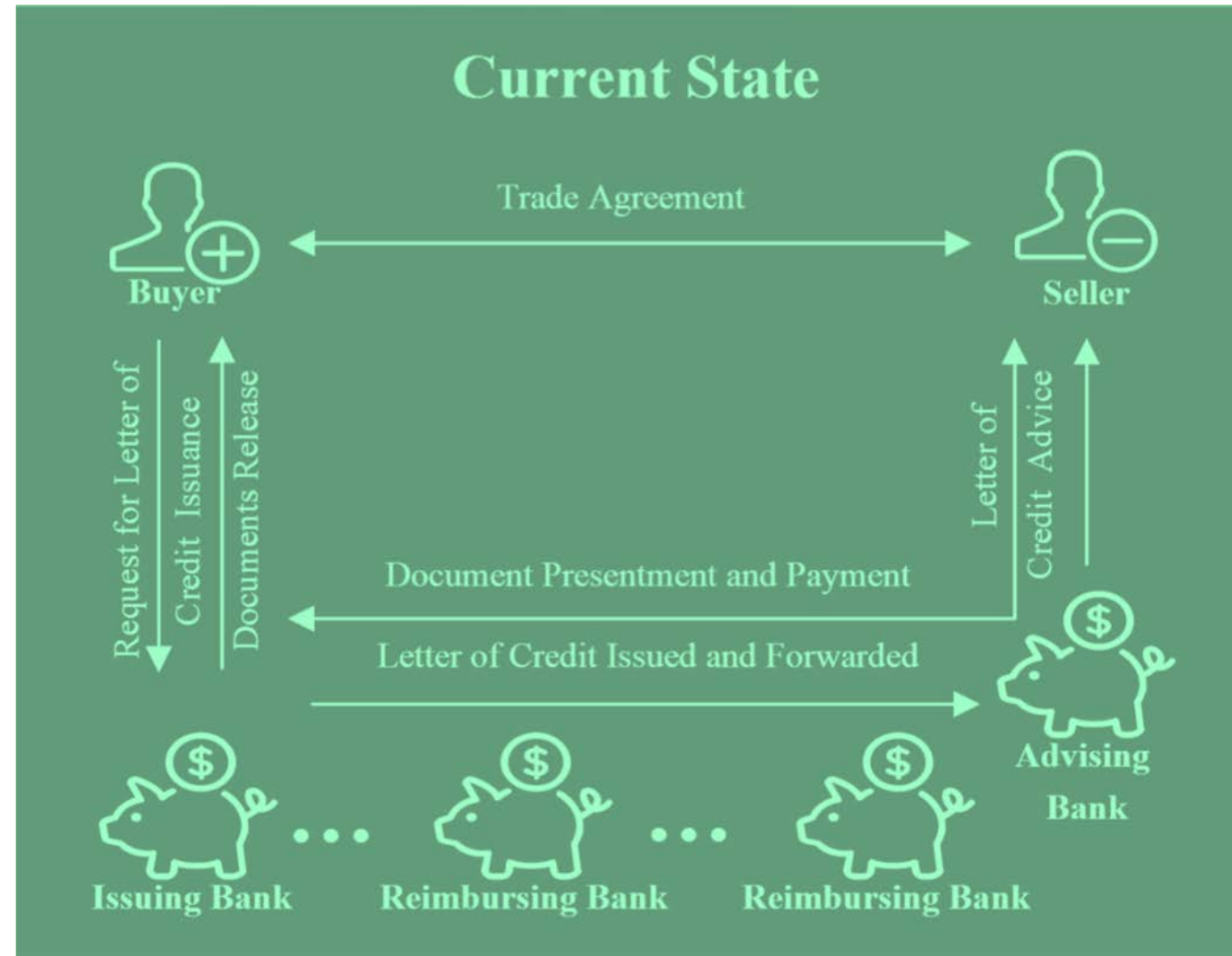
- **CGB** was established in July 1988,
- One of the earliest-incorporated joint-stock commercial banks in China.
- Total assets of the Bank reached US \$ **3 trillion**, with its network expanded to include 34 branches, 661 business outlets, 114 Small Enterprises Banking Centers and 13 smart banks in 71 cities.
- Has over **30** million e-banking customers, over 60 million credit cards issued and correspondent bank partnerships with 1,687 bank headquarters and their branches in more than 128 countries and regions.
- First financial institution to establish the strategic cooperation of multi-channel and multi-application e-payment with China UnionPay.



 广发银行 | CGB

广·载梦想 发·创未来

- A letter of credit (LC), also known as a documentary credit, bankers commercial credit, is a payment mechanism used in international trade to perform the same economic function as a guarantee, by allocating risk undertaken by contracting parties.
- LC is extremely common within international trade and goods delivery, where the reliability of contracting parties cannot be readily and easily determined. Its economic effect is to introduce a bank as underwriting the credit risk of the buyer paying the seller for goods.
- It takes **weeks** sometime **months** to complete one single LC transaction with many parties in the middle involved.



Letter of Credit Main Participants



Importer



Customer Importer



Issuing Bank



Reimbursing Bank



Confirming Bank



Logistic



Customer Export

OFAC

SAFE



Account Bank



Inspection



Export



Advising Bank



Negotiating Bank

LC
Letter of
Credit

《UCP 600》

SBLC
Standby Letters of Credit

《ISP 98》

《URDG 758》

Documentary
Collections

《URC 522》

EDI

Electronic Data
Interchange

CIPS

人民币跨境支付系统
Cross-border Interbank Payment System



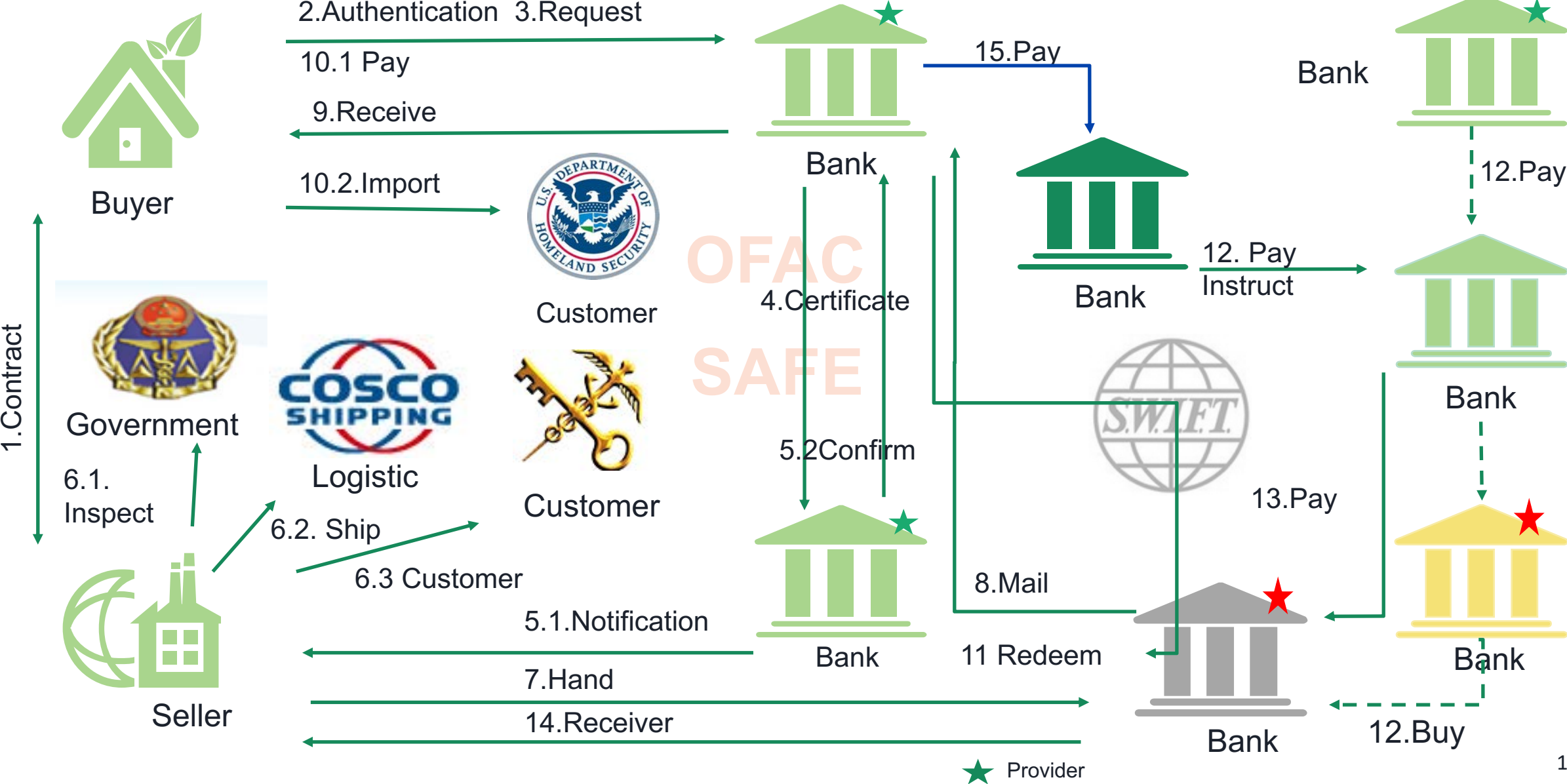
EFT

Electronic Fund
Transfer

CFXPS

China Foreign Currency
Payment System

Letter of Credit Transaction





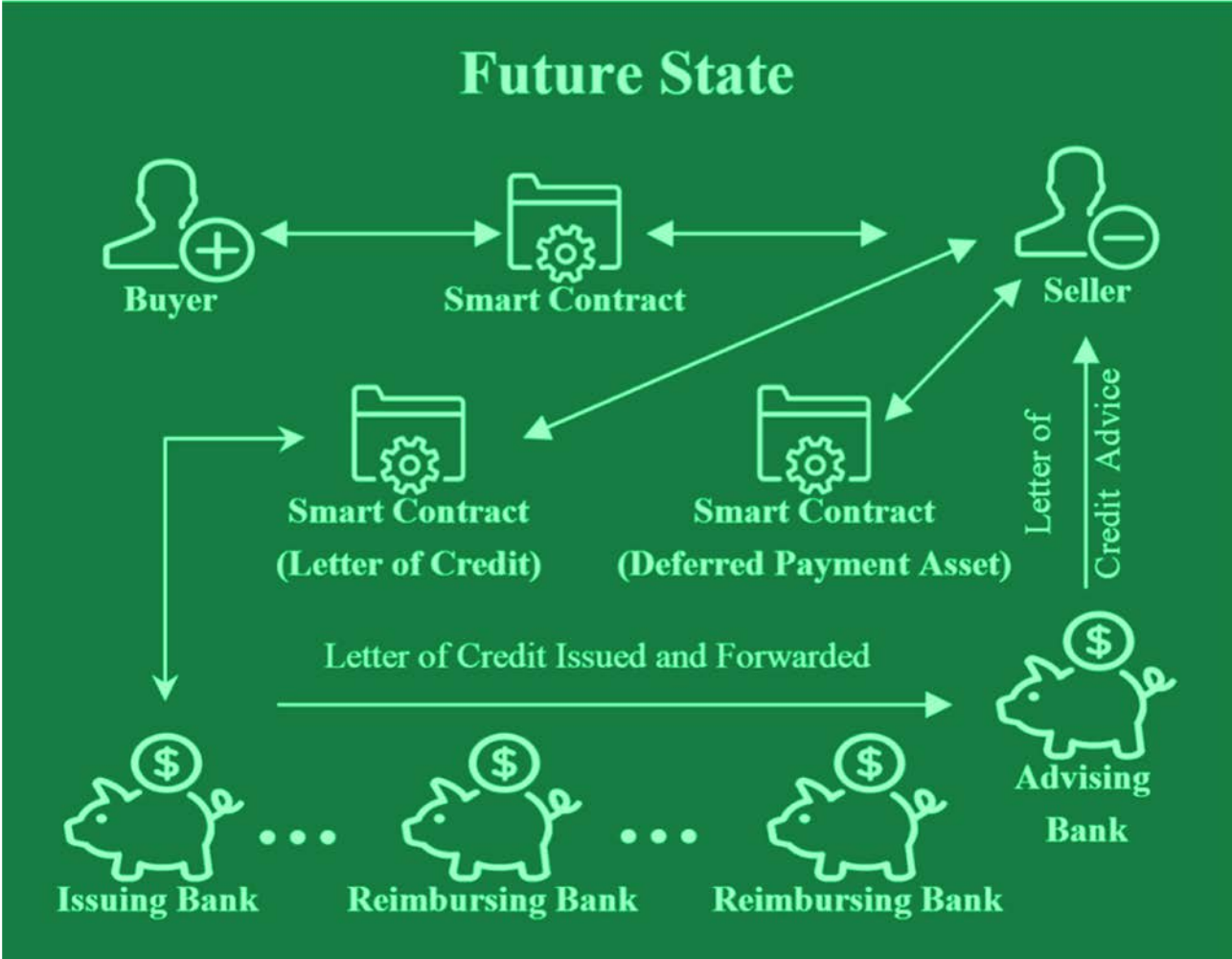
DLT Application
Smart Contract
Development



DLT Deployment
& Operation



Security



Name	Found Year	Members	Platform/Tools	Success Stories/Industries
Hyperledger	2015 Dec by Linux foundation	139+ premier members, IBM, Intel	Open Source : Hyperledger Fabric, Iroha, Sawtooth, Burrow, Indy etc.	Supply Chain (Walmart, Kroger, Nestle)
R3CEV LLC	2014	200+ Banks, DFIs	Open Source: Corda	ING, Finastra/ FinTech
CBSG (Carrier Blockchain Study Group)	2017 by Softbank	4+, Softbank, LG, Sprint etc.		Telecom, IoT
BiTA (Blockchain in Transport Alliance)	2017 Fall	230+, retailer, carrier, logistics		Transportation
B3i	2016	15+, Insurance companies	Property Cat XOL Contract	Insurance
Ethereum	2015	150+ Enterprise Ethereum Alliance	DAO, EVM, Smart Contract, ETH, ETC	
Stellar	2014		Core, Horizon, Network	BFSI Payment



Members

50

Hyperledger members are from China

That's **20%** of current Hyperledger members



1 Hyperledger Premier Member from China

Notable Chinese Companies in Production with Hyperledger*

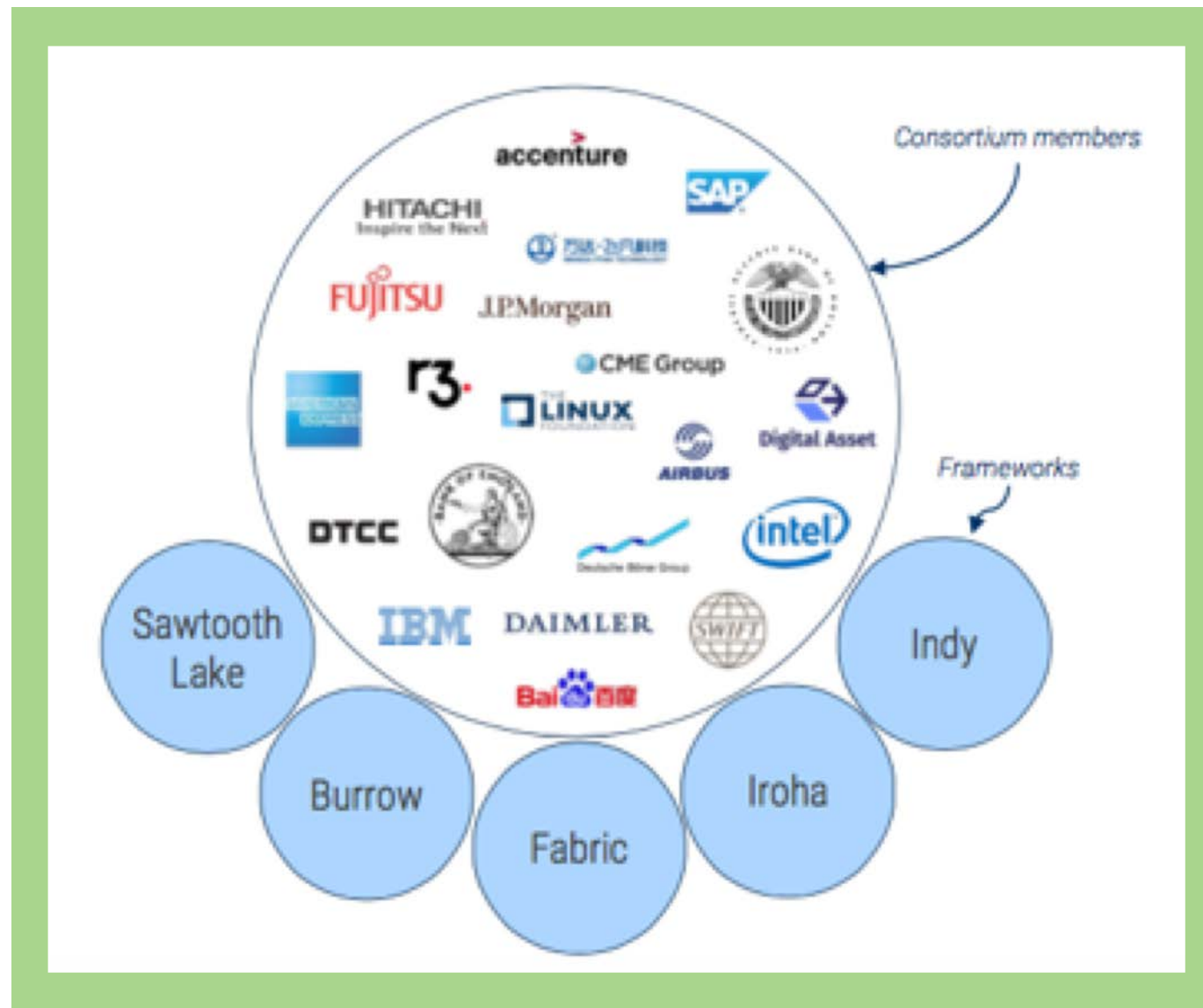


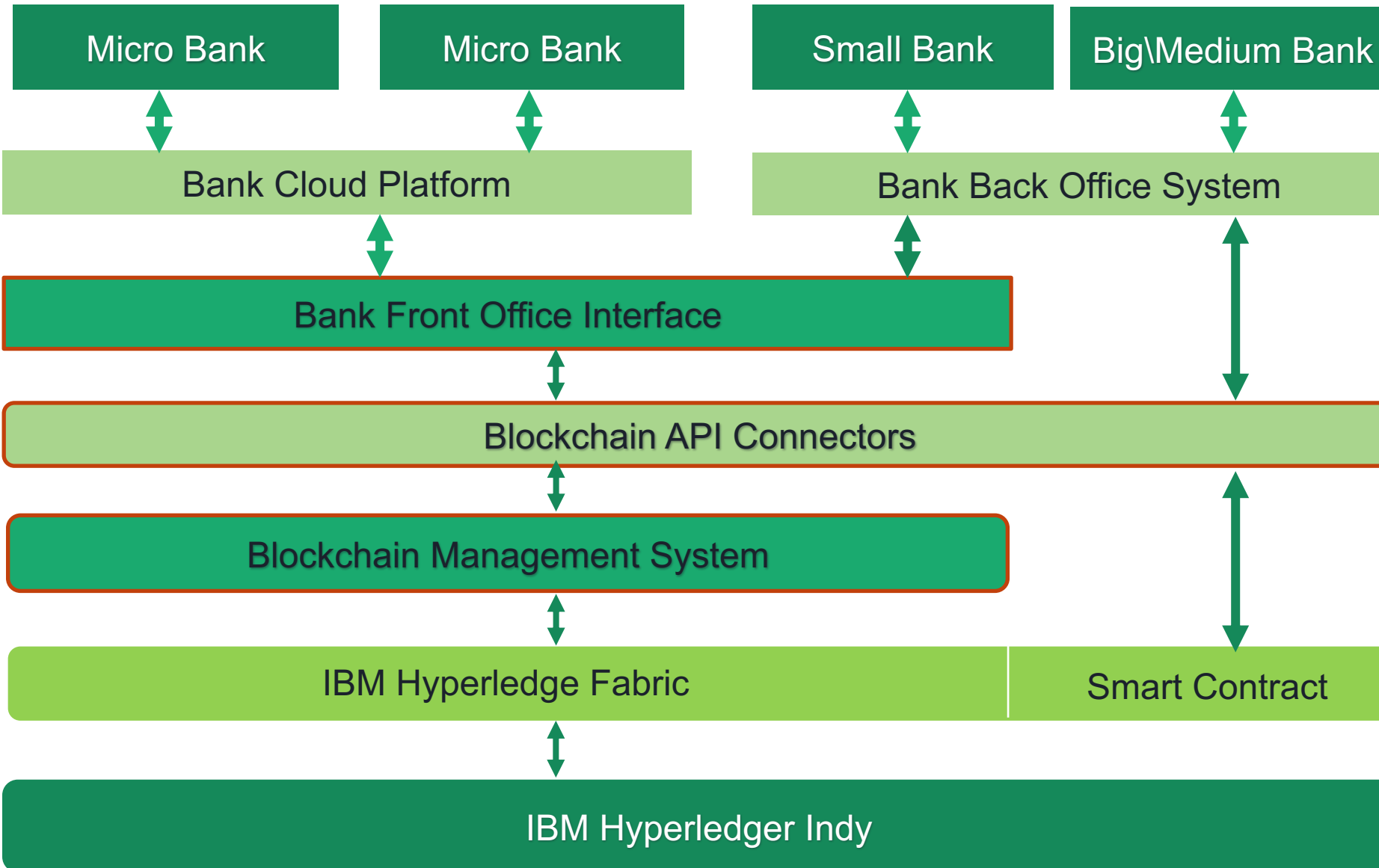
JD.COM

Tencent 腾讯

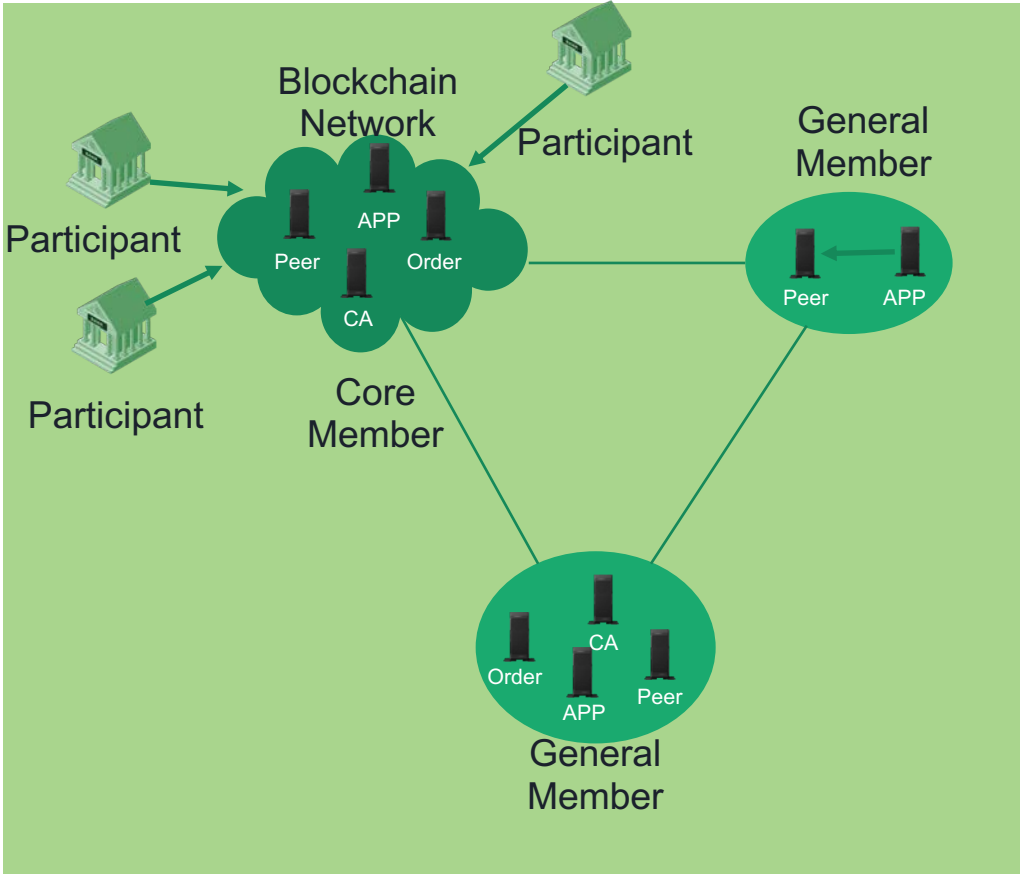
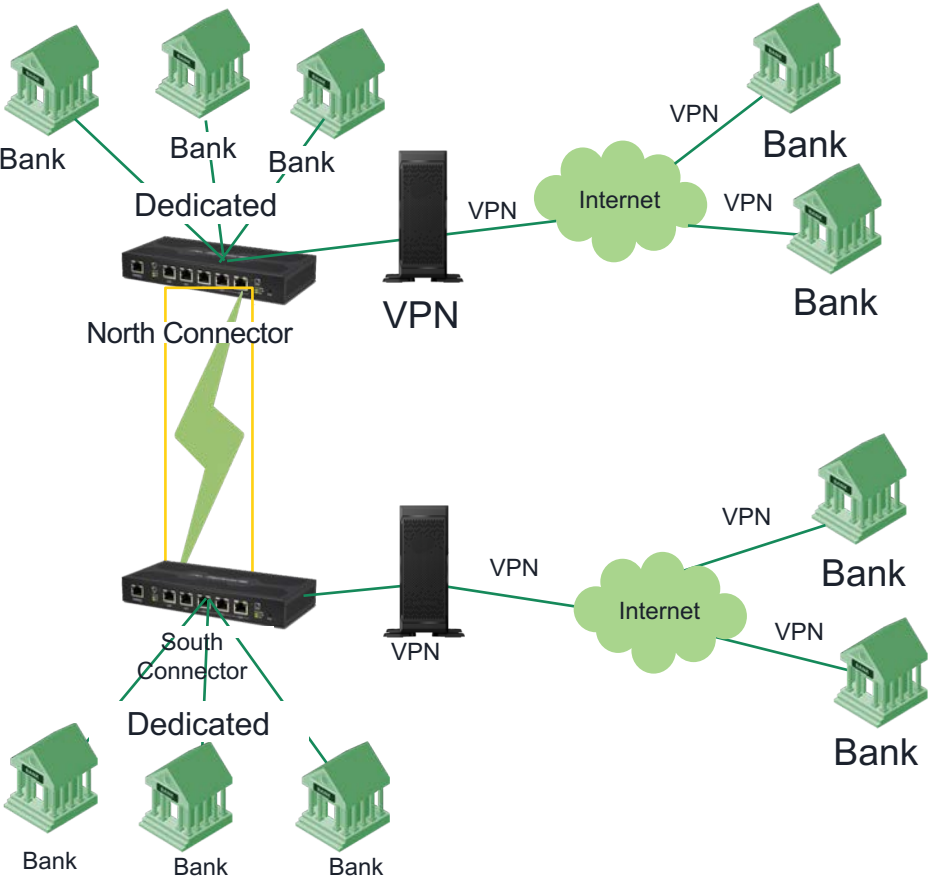


*According to 2018 China Blockchain Industry White Paper released by MIIT on May 20. <https://bit.ly/2MmGfAf>

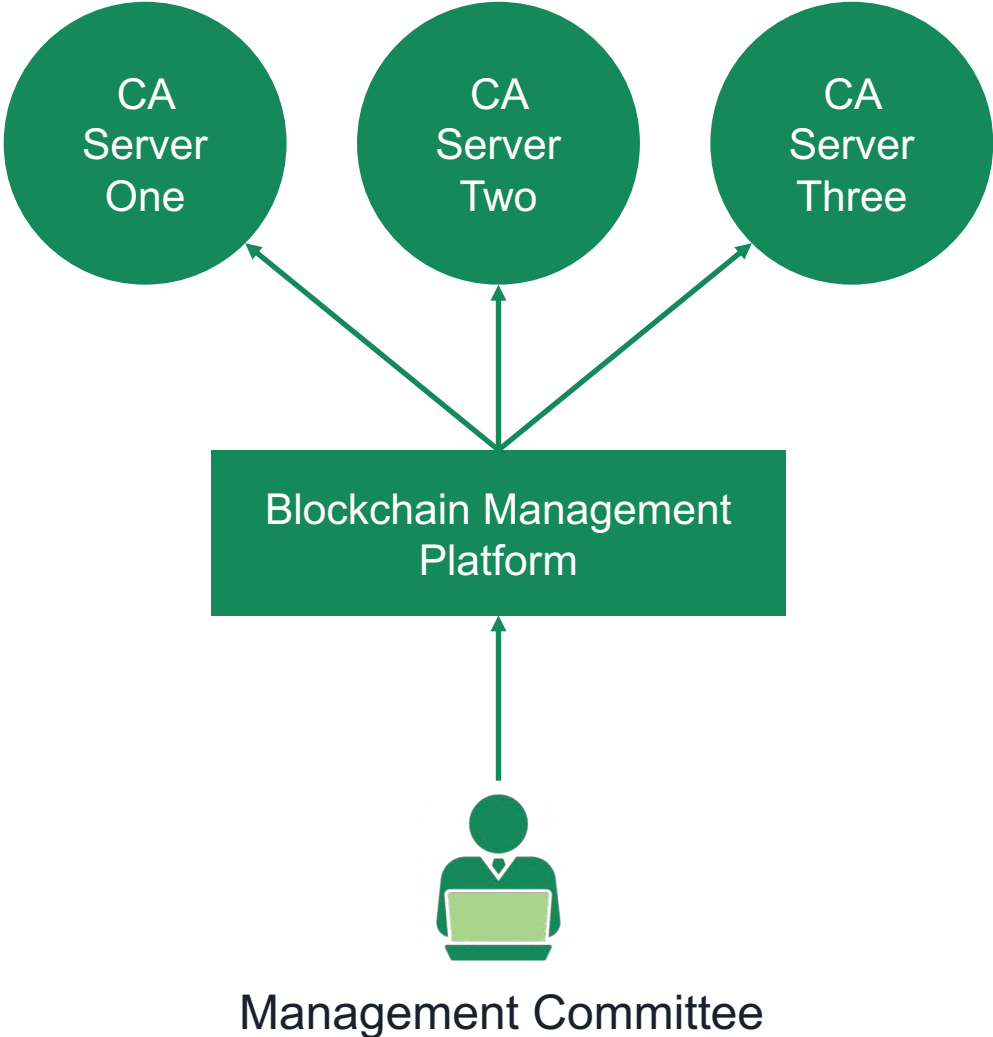
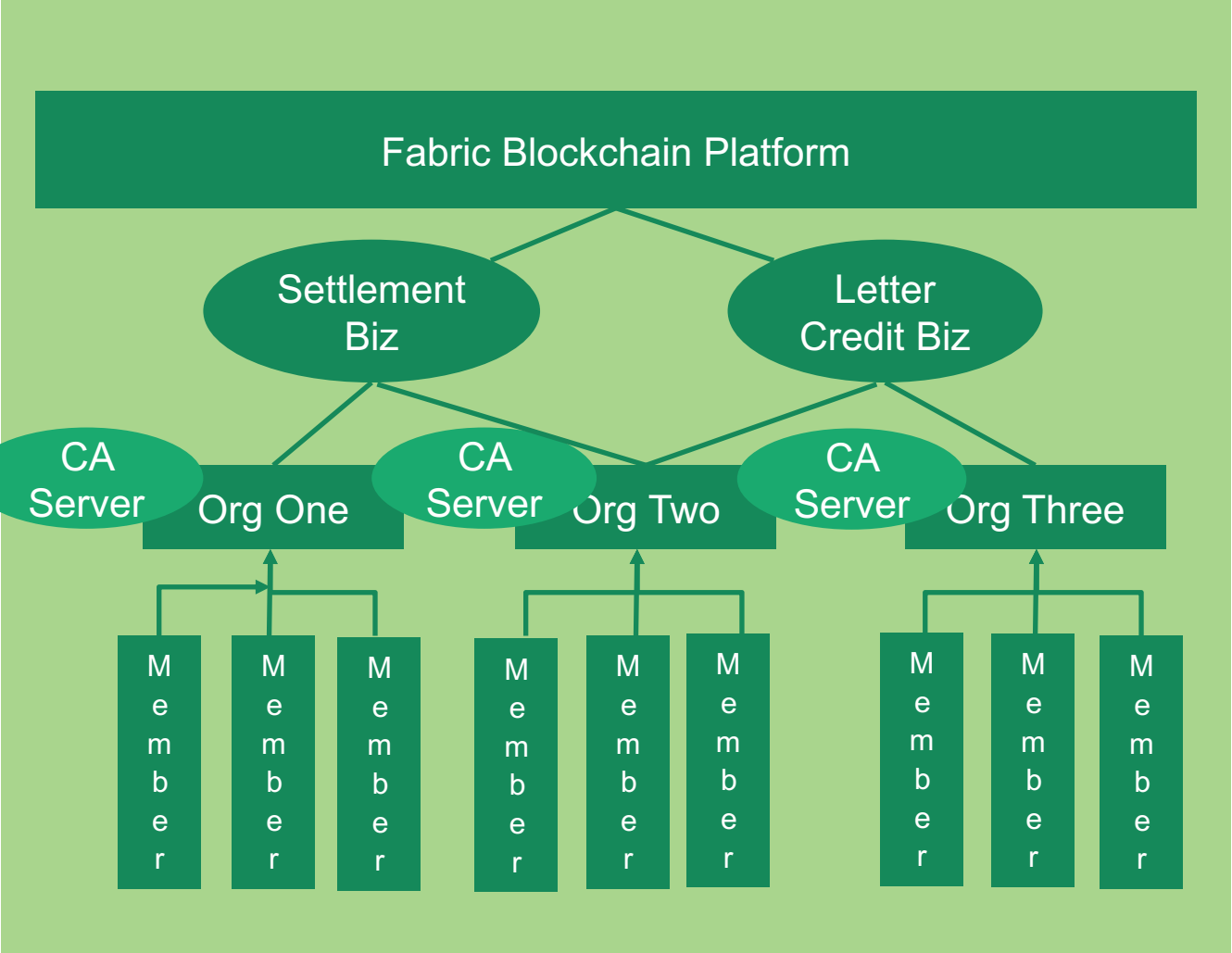




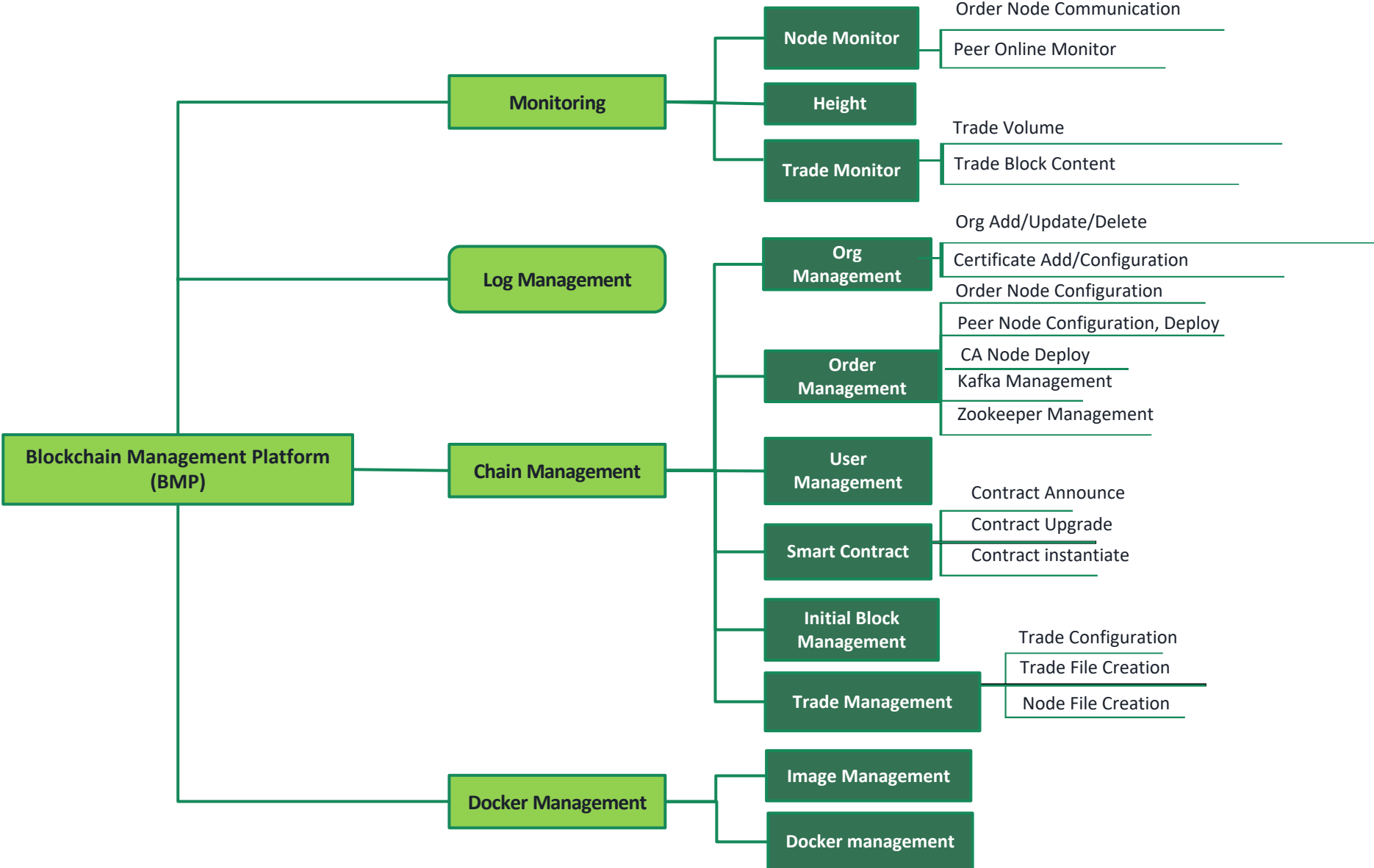
- Blockchain API
- Front office
- Blockchain Management System
- Smart Contract
- API connector
 - Big/Medium Bank
- Front office Interface
 - Small bank
- Bank Committee
 - Micro bank

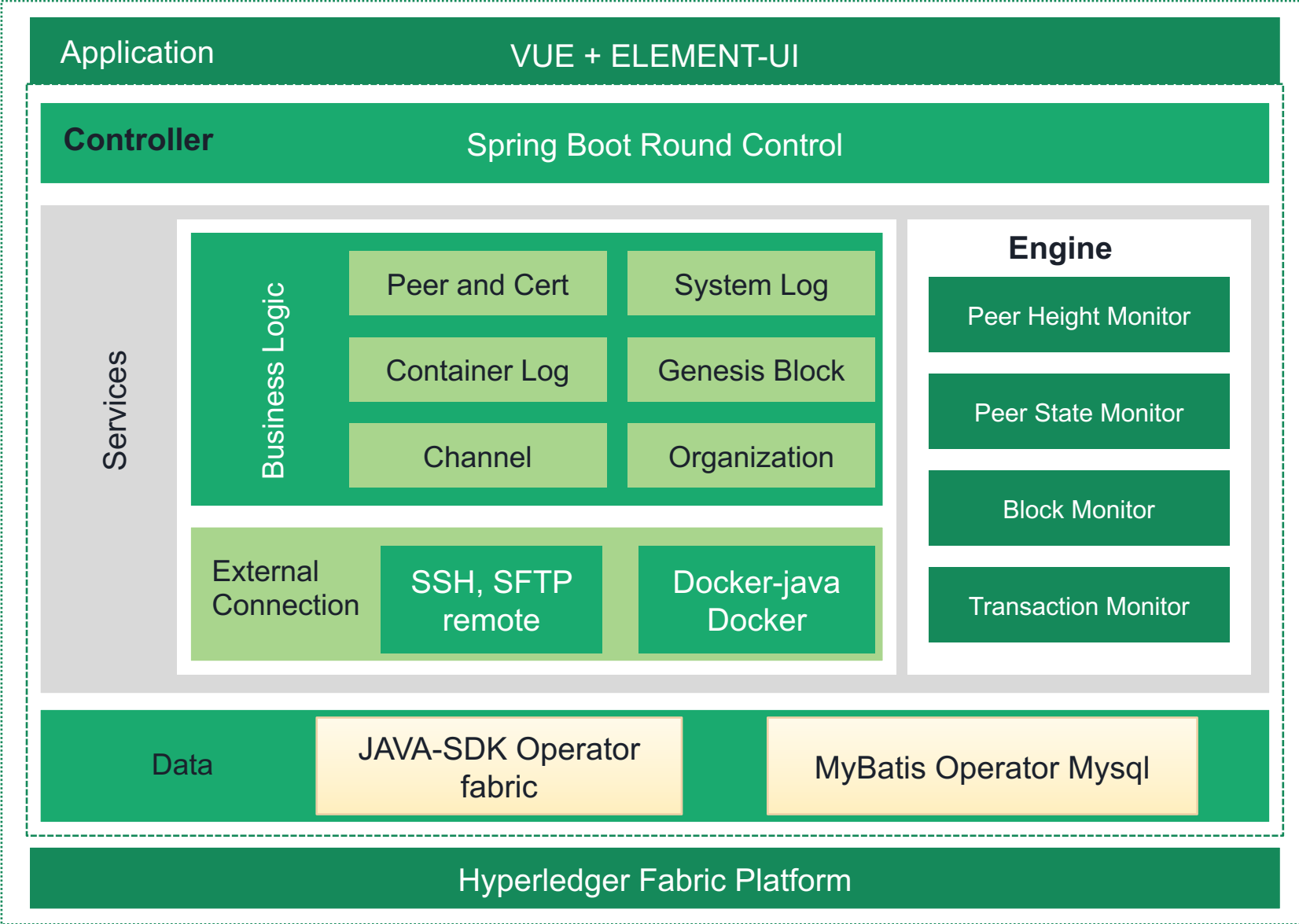


- VPN Deployment
- Dedicated Line Deployment
- Core Member
- General Member
- Participants



Blockchain Management Platform Features **pactera**





Blockchain Management Platform Snapshot

pactera

Open
FinTech
Forum

区块链监控 区块链管理 Docker管理 日志监控 admin 系统管理员

mychannel x

高度监控 37378

交易数量监控 419032

组织数量 3

合约数量 1

节点监控

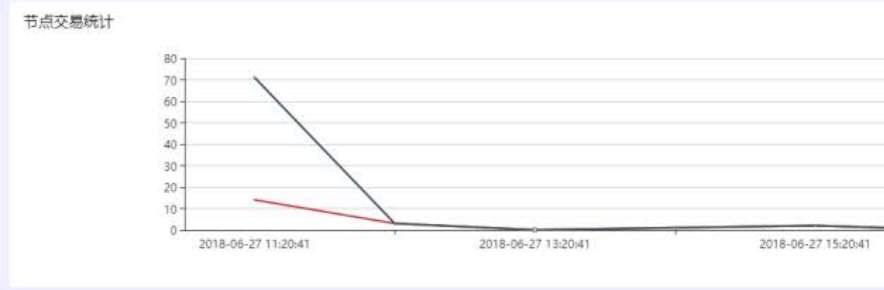
- 在线
- 离线

最新块监控

块高度 37378

前块hash d38ba2811d27ec5165c52204260d314cc40b238559830e7ae92970f0b2313add

当前hash bb291f987c71a155e9de2543fd4918f94305af99bfec0f5cf4edfd5748a5554



区块链监控 区块链管理 Docker管理 日志监控 admin 系统管理员

名称	EndPoint	虚拟机信息	镜像列表	容器列表
docker1	tcp://172.18.129.252:2375			

负载状态: 51.12% 正常

CPU利用率: 16.5% 2核心

内存使用率: 85.74% 3122/3641(MB)

磁盘使用率: 8.86% 40.3/455(G)

系统信息

系统信息	CentOS Linux 7 (Core)
架构	x86_64
日志驱动	journald
总内存	3818545152
CPU核心数	2
系统类型	linux
docker版本	1.13.1

镜像容器信息

总容器数量	7
暂停中容器数量	0
运行中容器数量	6
已停止容器数量	1
镜像数量	25

网络信息

ID	Name	Driver
dab8f2479ef425e65aba55a68d068833110ad455dfa05984cb1f16aa1ff606d7	chaincode_default	bridge
0fd8e1ee4a0098c98e0bced3968e845c4d0ad859e51c995d547ccd01ccb90f81	solo11_default	bridge
4ff26ff43c33084515c8378c4440fa6fce5756dcc63b79d76e45ad10f2d0e854	host	host
b935bd75797b3eec8ecc1a76a8cdc4899fc7d5460100af81f9827d8ae373f0	none	null

- A Brand-New LC Transaction platform was build and include application layer to integrated with existing system
- A external API connection was built for direct access to the data stored in Blockchain
- A Smart contract was implemented for rules and payment
- Transaction time reduce to within 1 week



Blockchain
Technology
is NOT
Solution for
Everything or
Everyone



Brand and Business Innovation Consulting

Integrated
Digital Marketing

Web | Mobile
Experiences

Digital Products |
Marketplaces

Enterprise | B2E
Applications

Connected
Experiences | IOT

Blockchain/ DLT Implementation, Deployment and Operation; BMP

Digital Platforms

Content Management | Marketing Automation | Commerce

Web Analytics | BI Dashboards | Data Science | Advanced Analytics

Continuous Delivery (DevOps)

Cloud | Security

Open

FinTech

Forum

THANK YOU

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