## Debian to DC/OS

Factors that shape open source communities



Open Source Summit North America 2018 Elizabeth K. Joseph | @pleia2

#### **About**



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Linux Systems Engineer turned Developer Advocate at Mesosphere with 15+ years in open source communities including Debian, Ubuntu, OpenStack and DC/OS.

Author of books on The Official Ubuntu Book (8th and 9th editions) and Common OpenStack Deployments.

## Welcome to community management!

Your mission: Take this community and make it awesome.

## A story

Contrasting experiences with the Ubuntu and DC/OS communities.







## Roadmap:

- Project Factors
- Examples
- Conclusions

## **Project Factors**

Architecture, target user, governance, ecosystem

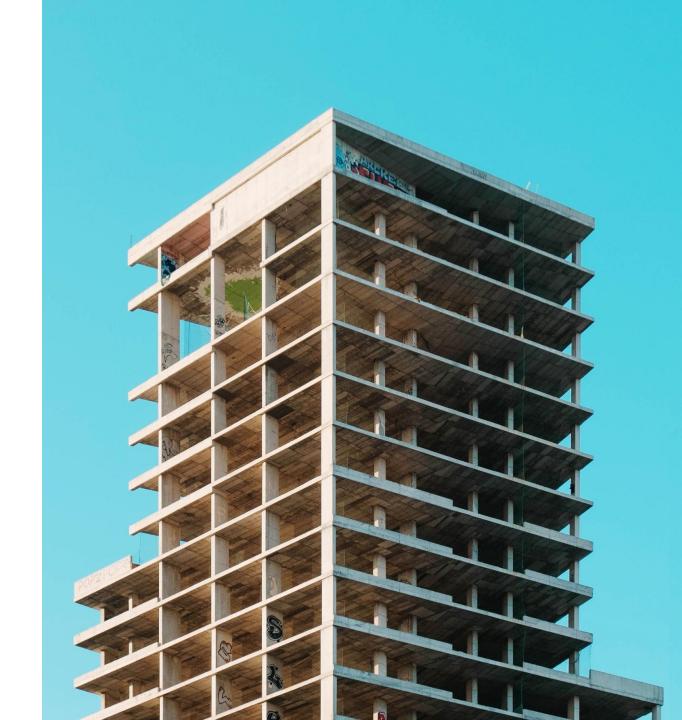
### **Project Structure**

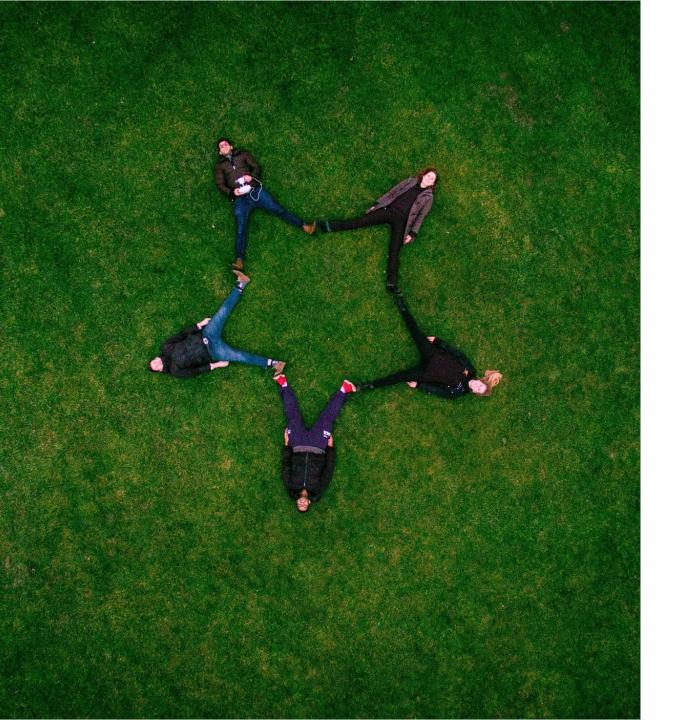
How do the pieces of your project work with each other?

- Integrated
- Modular

How does your open source project relate to the product you sell?

 Is it fully open source, or open core?





#### Contributors & users

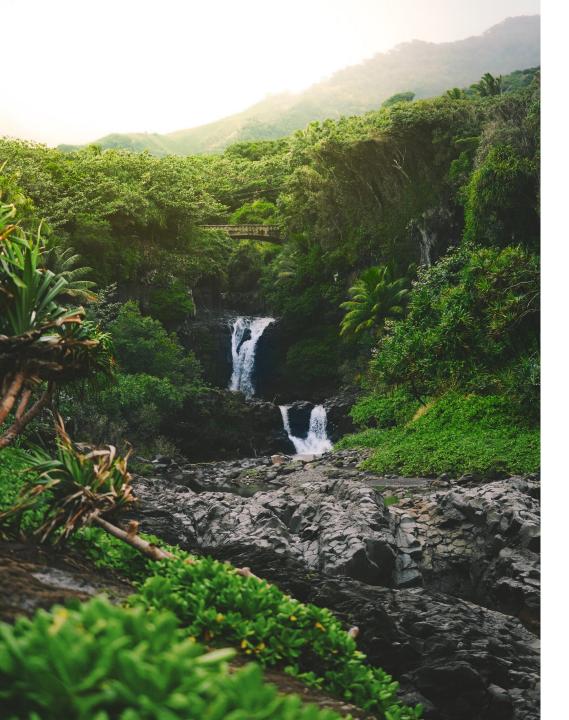
- B-to-B
  - Built by businesses for business users
- B-to-l
  - Built by businesses for individual users
- I-to-I
  - Built by individuals for individuals

#### Contributions

What type of work is the community doing?

- Software development
- Documentation, testing, i18n, etc
- Support
- User tooling





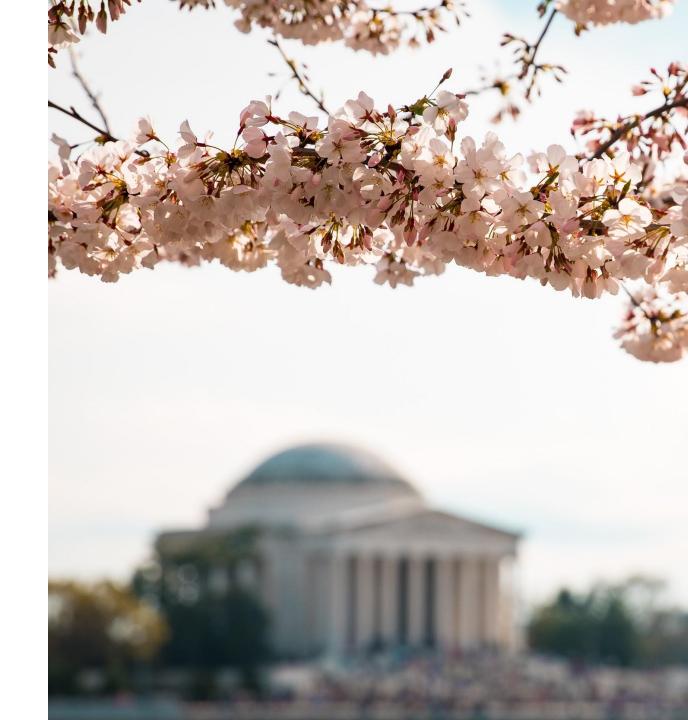
## Ecosystem

#### Who is promoting your project?

- Unaffiliated individuals
- Partners whose products complement yours
- Customers
- The companies making an investment
- Critical mass (already an industry leader)

#### Governance

- Grass roots:
  - Focus on individuals
- Foundation controlled:
  - companies or individuals support
- Company controlled:
  - one company defines the direction of the project





### Culture

- Age of the community
- Entrenched values
- Willingness to be influenced
- Importance in-person vs. online connection

## Project Examples

Debian, Ubuntu, Apache Mesos, DC/OS, OpenStack

### Debian: operating system

#### Project traits:

- Fully Open
- Modular
- I-to-B/I
- Grassroots governance
- Individual driven ecosystem

#### Nurture by:

- Open engagement
- Showing personal interest
- Recognizing contributions

- Technical
- Ok with "old school" tooling
- Packaging experience
- Personally uses Linux



## Ubuntu: operating system

#### Project traits:

- Fully open
- Modular
- B/I-to-B/I
- Company controlled
- Critical mass achieved in the ecosystem

#### Nurture by:

- Identify chances for contribution
- Matching needs
- Recognize contributions

- Should use
  Ubuntu
- Fun, social, upbeat
- Can build supporting tooling



## Apache Mesos: cluster resource manager

#### Project traits:

- Fully Open
- Integrated
- B-to-B
- Foundation controlled
- Mixed ecosystem

#### Nurture by:

- Help devs & users connect
- Flatten contribution onramp
- Communicate ongoing work
- Recognize contributions

- Technical writing
- Social media
- Understands contribution processes



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## DC/OS: distributed computing platform

#### Project traits:

- Open Core
- Evolved from Enterprise
- Integrated
- B-to-B
- Company controlled
- Partner and customer driven ecosystem

#### Nurture by:

- Encourage non-code contributions
- Recognize contributions
- Partner relationships
- Support customers
- Set expectations

- Effective communicator
- Solid understanding of project
- Understands engineering processes



### OpenStack: cloud platform

#### Project traits:

- Fully open
- Modular
- B-to-B
- Foundation controlled
- Supported by companies
- Ecosystem driven by investing companies

#### Nurture by:

- Gathering technical contributions
- Provide financial support for events
- Recognize contributions

- Technical contributor
- Strong
   organizer of
   multi
   company
   endeavors



## Conclusions

What to make of it all?

# Questions?

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Slides: <a href="https://princessleia.com/presentations/2018/">https://princessleia.com/presentations/2018/</a>

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